

# Is Decent Right for Your Client?

Most PEOs ignore smaller-sized companies. Not Decent. Your tiny and mighty Texas-based companies are our specialty.

While many of our clients have under 30 employees, we can support any company from 2 to 250 employees. Right now, we're serving businesses in five broadly defined industry categories that cover more than half of all Texas businesses.



Have questions about Decent's health plans?

 512.643.4173

 [Brokers@Decent.com](mailto:Brokers@Decent.com)

 [Get a Quote at Decent.com](https://Decent.com)



# What's it like working with Decent



## Decent's Broker Payment Process

Working with Decent is straightforward right down to the commission structure



**We pay you a commission when your clients' sign on.** 5% of the total premiums received paid one month in arrears.



**Let's not overthink this.** As long as your client is with Decent, you'll get your 5% commission. No sunsets or cliffs to worry about.

## How Do You Sell Decent?

Working with Decent is easy, like 1-2-3-\$

- 1. Request proposal.** Gather census details from your client. We'll get back to you within 48 hours with a proposal.
- 2. Present the proposal to the client.** Need a copilot? We'll be there. Our team loves presenting our PEO with our broker partners.
- 3. Onboard the team.** Super service is our specialty. Our team will welcome your clients' employees.
- \$. Get paid!** You're happy. The client's happy. Everybody's happy!

## Why Brokers Decent

Here are four reasons brokers love working with Decent:

- 1. Exclusive Health Plans.** Decent manages its own ACA-compliant health plans which means more affordability and features clients want like \$0 medical deductibles.
- 2. Big Client Savings.** On average, small businesses save up to 35% by switching to Decent for benefits, payroll, and HR solutions.
- 3. Super Duper Service:** How do we live up to that promise? Rapid turnaround for client proposals (72 hours) and a dedicated account representative available for you and your clients.
- 4. We  your tiny and mighty businesses.** Texas-based businesses with under 30 employees are our specialty..

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